

## INNOVATION LAB

## HOSPITALITYINSIDE! THINK TANK

Amsterdam, June 18th 2024

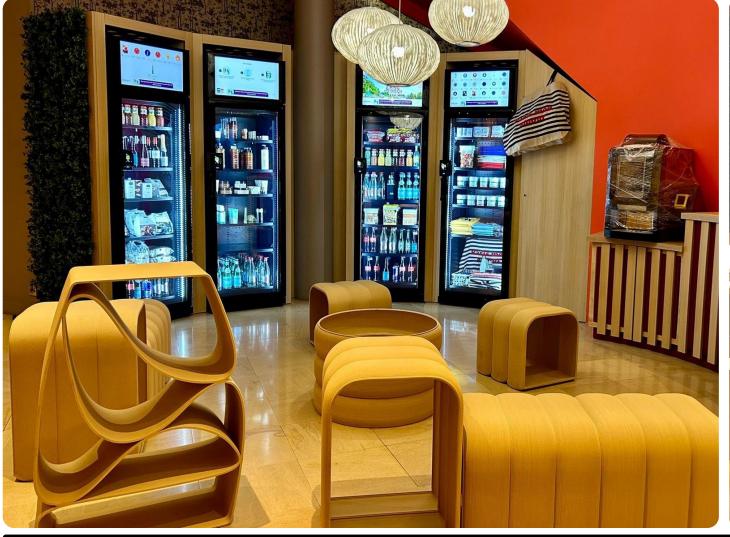




## MERCURE

## MERCURE MONTMARTRE SACRE-CŒUR

HOTELS









## **MONOPRIX**



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec



## **NOVOTEL MEGEVE MONT-BLANC**







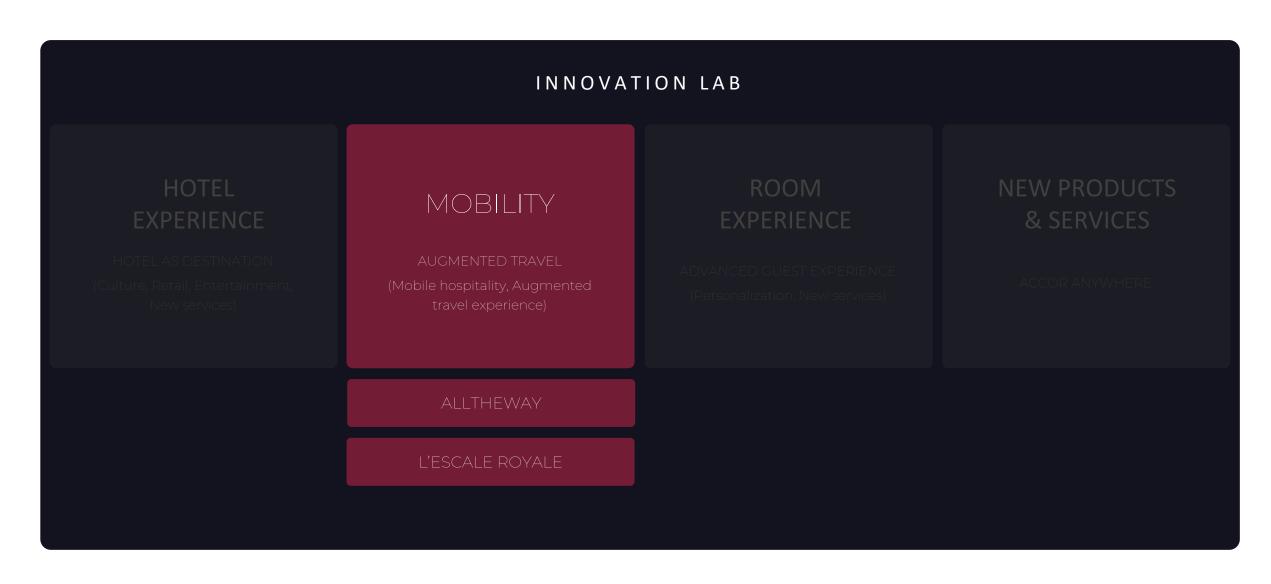
**MONOPRIX** 





2024

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec



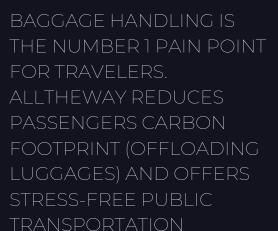


## **ALLTHEWAY**

RE-INVENTING TRAVEL

#MOBILITY

#BOOST #START-UP



A mobile-based luggage solution allowing passengers to check-in & transfer their luggage anywhere in major city centres, as they transit to the airports or train stations

#### SOALS



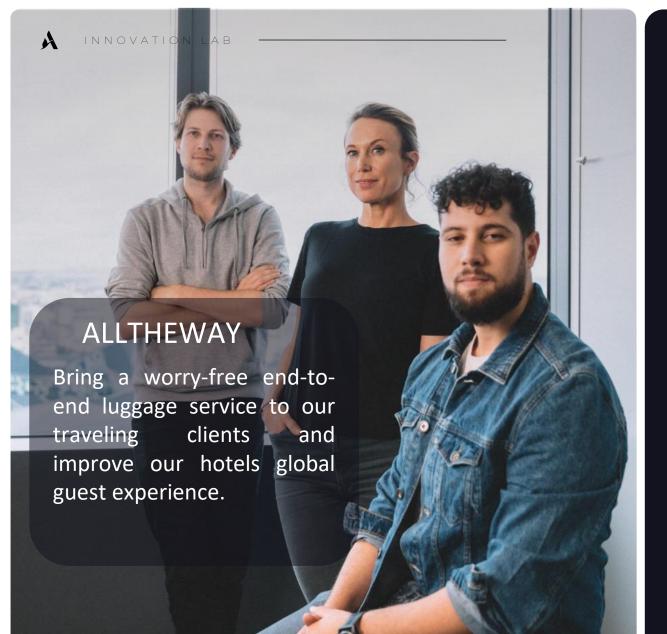
- Avoid security check-in
- Avoid contact
- Save time
- Reduce stress
- Reduce carbon footprint

### AMBITION



Become the world leader in smart travel journeys, empowering over 5M travelers worldwide









Luggages checked-in

2000+

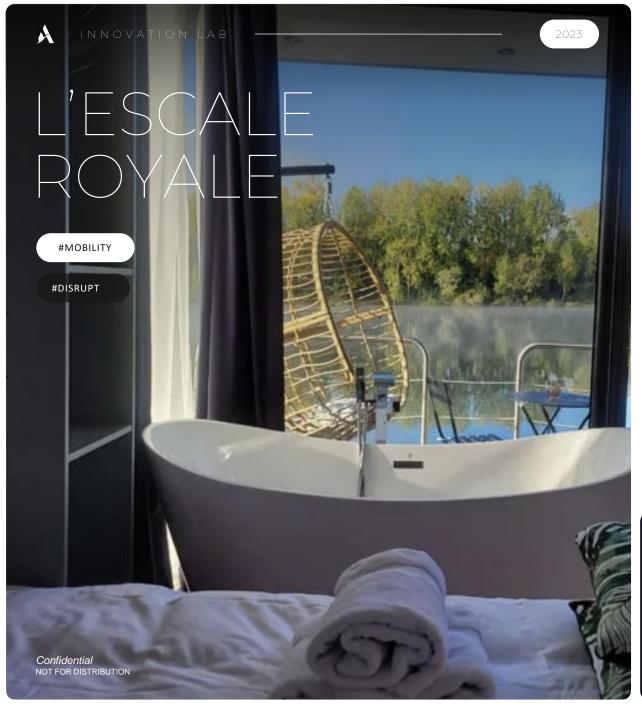
Total employees



# City-hubs (Accor hotels)

## Goal for Accor

Reinforce our brands preference by improving the travel experience for our guests







#### GOALS



Tourism development without soil artificialisation L'Escale Royale is already meeting the national goal of Zero Net artificialisation

#### Plastic-free

100% biodegradable and compostable hospitality products

#### Autonomous and innovative solutions for energy

Energy production and water treatment to preserve, ever more local ecosystems

#### **CONCEPT**

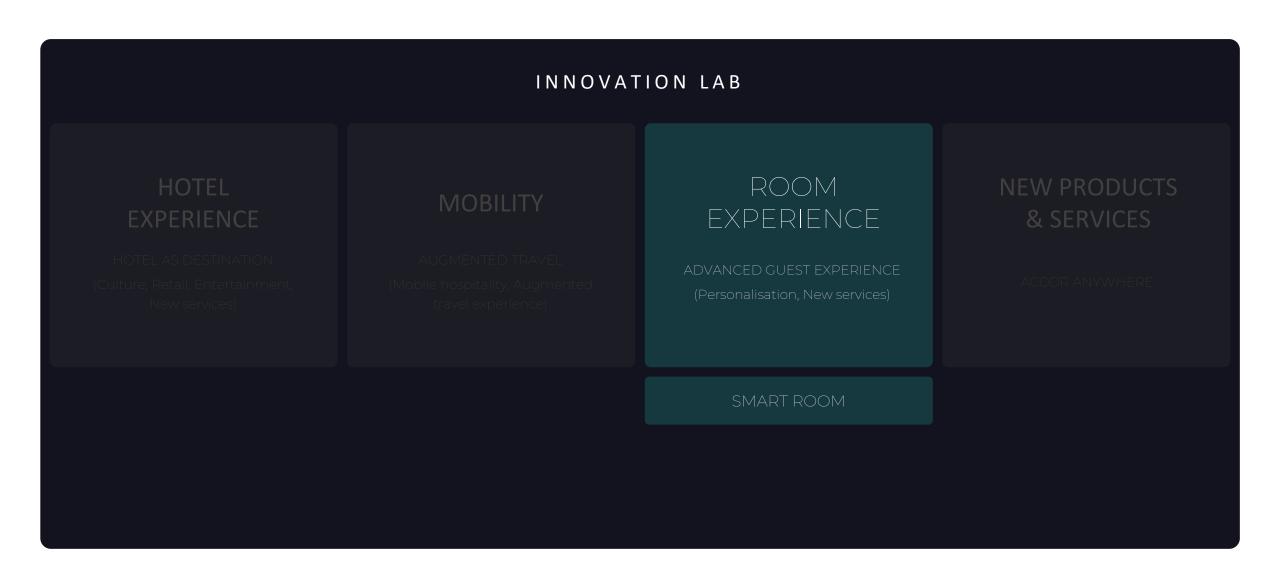


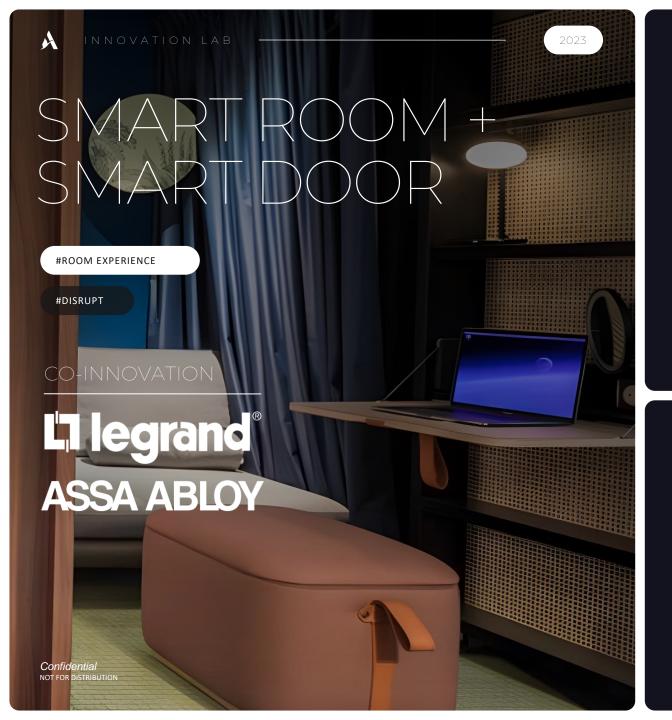
Propose luxurious, ecofriendly floating suites, located near major cities, harbors and river banks. These suites, offering 40m² of comfort with whirlpool bath, home cinema, Wi-Fi and fullyequipped kitchen, also feature terraces with breathtaking water views.

#### **INVESTMENT**



With the support of Bpifrance, **Kasada Capital Management**, M Capital and business angels, they plan to expand into Spain, Finland, Germany and Senegal. The company aims to deploy 1,000 floating suites worldwide by 2028.





#### REASON WHY



MAKING THE SMART
ROOM EVEN SMARTER
BY ADDING GUEST
PERSONALISATION
AND ROOM AUTOMATION
TO ELIMINATE MOST
OF THE PAIN POINTS
EXPERIENCED BY REDUCED
ABILITY/MOBILITY GUESTS.

#### CONCEPT



VI – Rethink a disabled room through a seamless integration of functional requirements in the room design.

V2 – Extend functional requirements to meet the needs of our disabled guests.

#### GOALS

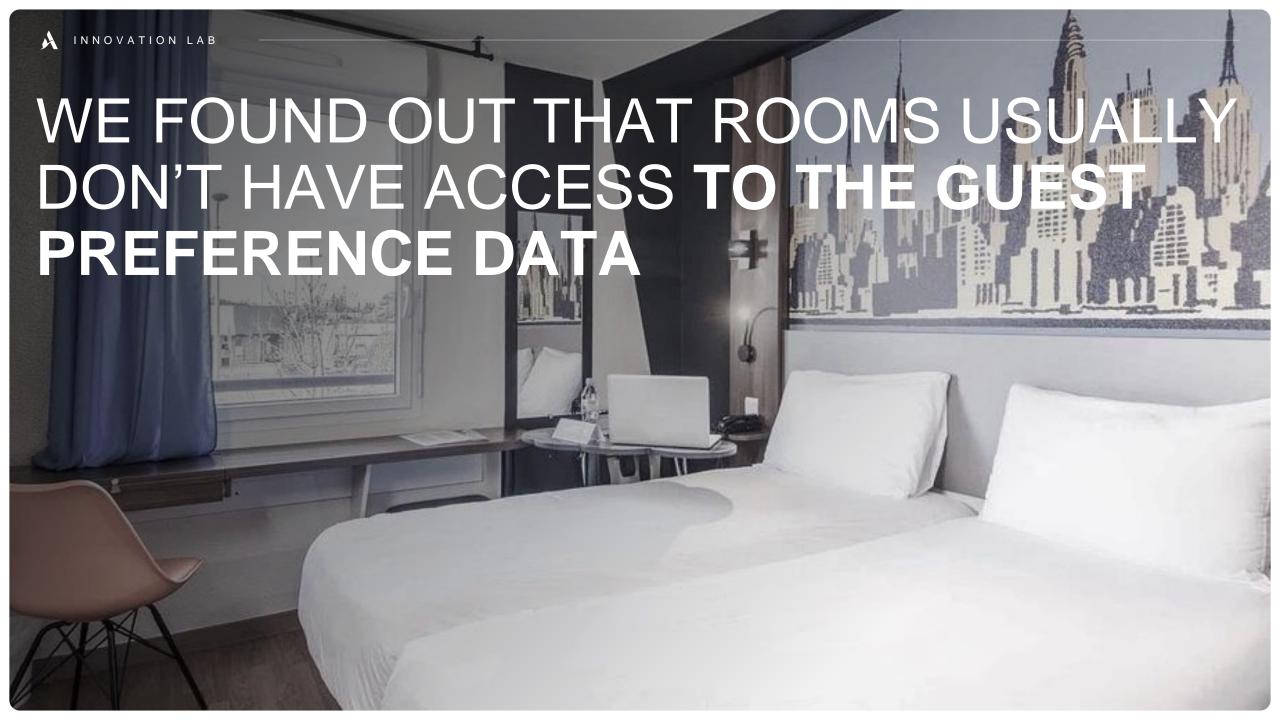


- Eliminating all the pain points that guests with reduced mobility have when they arrive in their room
- Develop a framework for automating a guest's room personalization

### AMBITION



Define a new guest technology approach to simplify and personalise the disabled experience



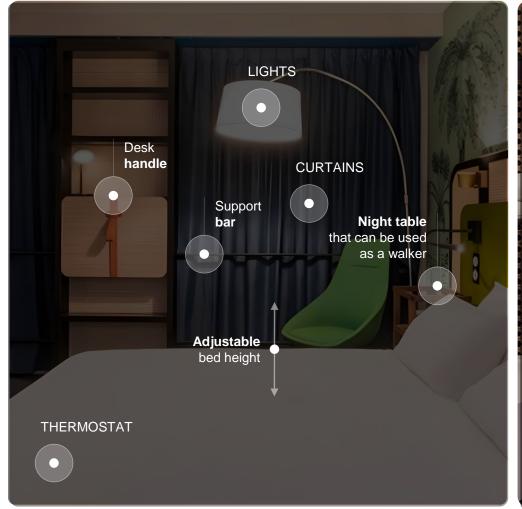


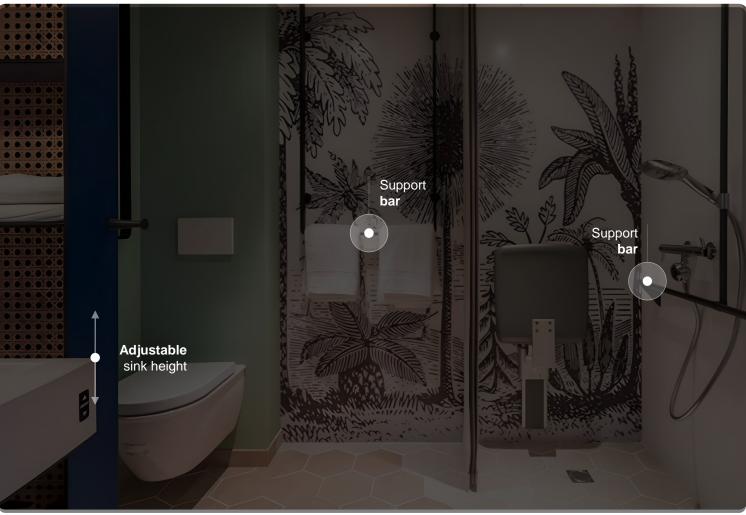
## SO WE DECIDED TO WORK ON BOTH SIDES OF THE PROBLEM

## PERSONALIZATION

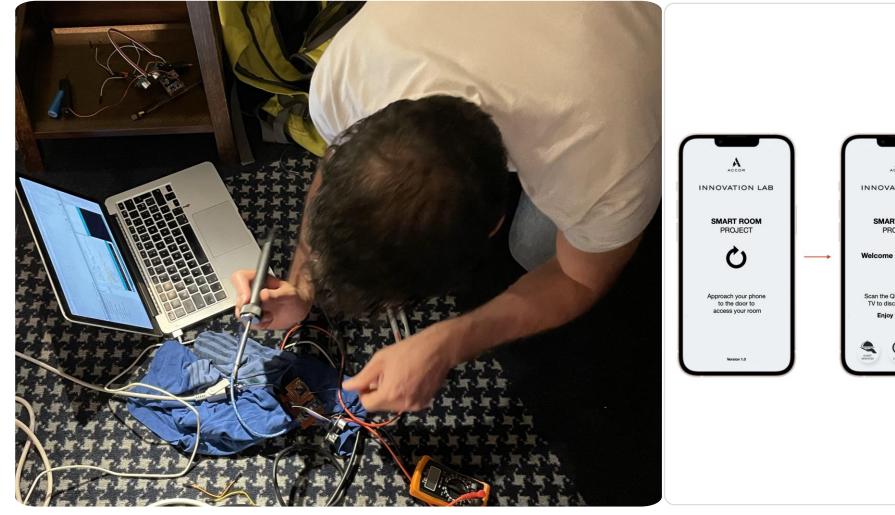
## AUTOMATION

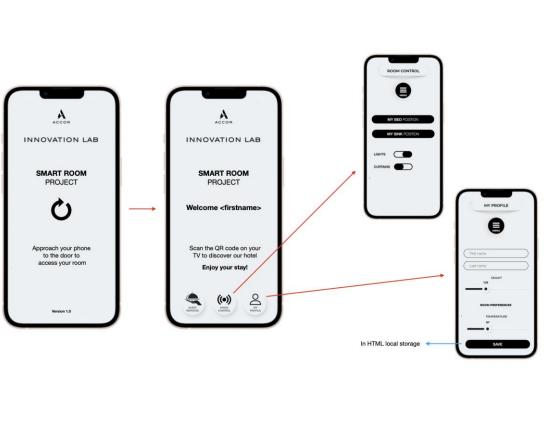
# TO DO SO, WE NEEDED TO MAKE THE ROOM A LITTLE SMARTER...



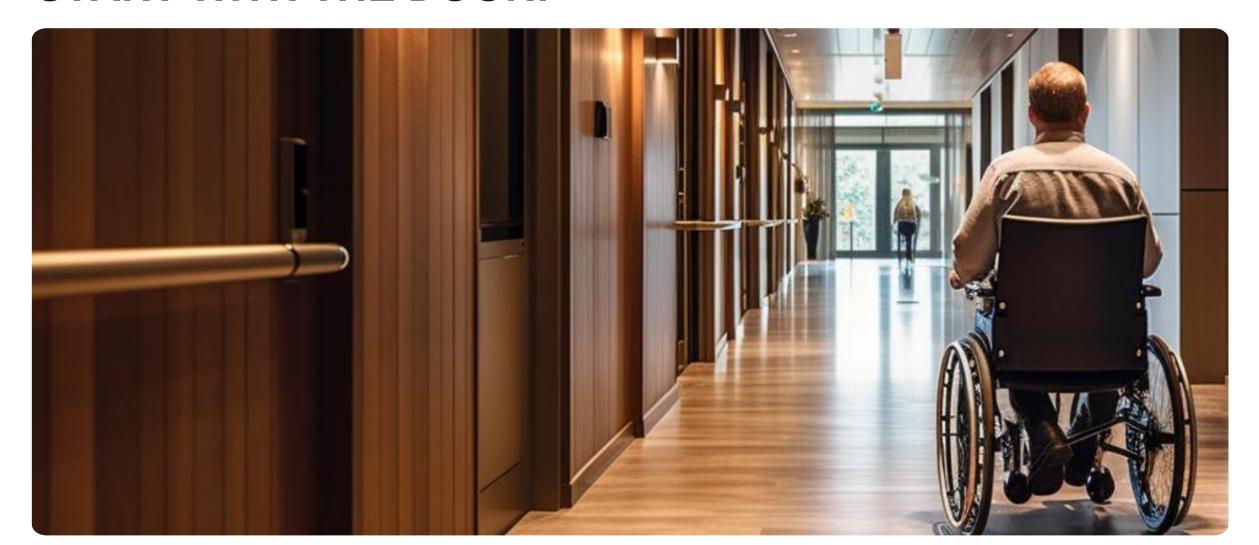


# ...BY HACKING THE BED AND THE SINK SO THEY COULD BE CONTROLLED THROUGH SOFTWARE

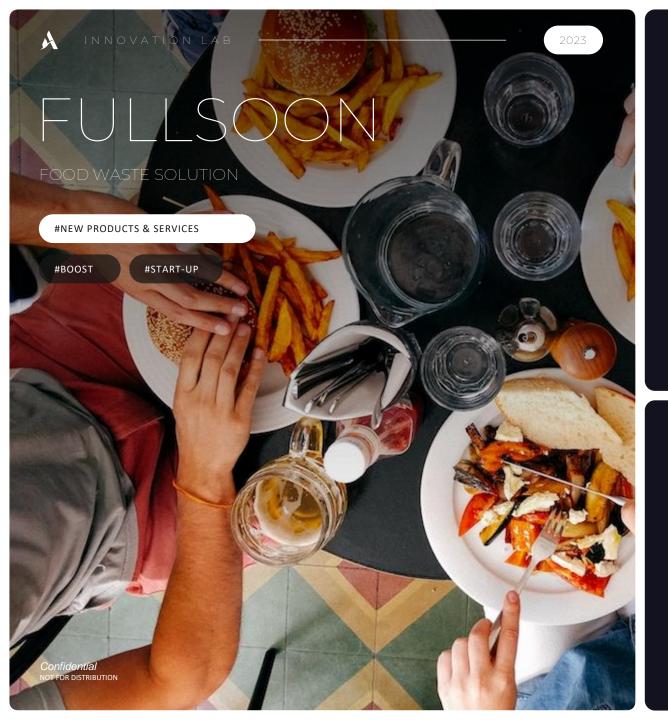




# ...BUT SOON WE REALIZED THAT AUTOMATION HAD TO START WITH THE DOOR!







#### REASON WHY



ACCOR INTRAPRENEUR

AMBITION TO SOLVE FOOD WASTE

ACCOR'S ADDRESSABLE
10,000 RESTAURANTS

MODEL APPLICABLE
TO OTHER APPLICATION
DOMAINS FOR ACCOR

#### CONCEPT



Fullsoon is an Al-based prediction software developed by hospitality experts which uses the most advanced technologies. It completes POS data with additional information (such as weather or traffic conditions, sporting events, etc.)

#### SOALS



- Predict occupancy rate meals ordered, stock of ingredients needed and much more
- Reduce food waste
- Improve F&B business efficiency
- Help in profitable decisions

#### AMBITION



HELP REDUCE FOOD WASTF AT SCALF.

Become the European leader in predictive stock management by 2025, with a target of 2000 restaurants and an ARR of 25M€

## **FULLSOON**

Improve the efficiency of F&B operations by predicting the meal supply and hence help reduce food waste.



### Current number of restaurants in production

$$65+$$

Total employees

$$\rceil 2 +$$

Accor hotels in 2024

### **Goal for Accor**

Target the 10,000 addressable restaurants

Help comply to CSRD regulation with meal CO2 footprint

## Thank you.